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## Regional Market Development Leader — Bunker Solutions

*Territory defined by candidate's existing relationships and market knowledge*

[SandSaveLLC.com](http://SandSaveLLC.com)

**Flooded bunkers cost golf courses time, money, and member satisfaction. SandSave has solved it — and we need the right people to bring it to the industry.**

SandSave has developed a *patented* active bunker-drainage system that eliminates standing water without costly reconstruction. It installs quickly, causes minimal disruption, and directly addresses the drainage failures built into most traditional bunker designs. With pilot installations already completed and proven, we are now expanding regionally and looking for a market-development leader who can open doors, build relationships, and grow a territory.

### The Opportunity

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You will work directly with superintendents — evaluating drainage problems, recommending pilot installations, and overseeing installs when needed. You will be the face of SandSave in your region.

This is a career-defining opportunity with a startup that has a real, working product solving a real, recognized problem. In addition to a strong base salary, you will participate in equity — actual ownership in SandSave — tied directly to your performance.

### Why SandSave

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- Patented technology with no direct competitor in active bunker drainage
- Proven in the field — installations completed, superintendents satisfied
- Solving a problem every superintendent recognizes
- Designed for practical installation with existing crews
- Opportunity for ownership tied to performance

### What We're Looking For

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The ideal candidate is well known and genuinely respected among superintendents and course ownership in their region. You understand the financial realities golf courses face — balancing capital constraints with maintenance demands — and you can speak that language credibly.

This role is not suited for candidates without existing relationships in the superintendent community.

#### Ideal background:

- Class A Golf Course Superintendent, or similar experience
- Golf industry sales background with turf/agronomy knowledge
- Practical, hands-on understanding of bunker construction and drainage
- Ability to work independently in a region
- Entrepreneurial mindset — you want to build something, not just fill a role

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## Compensation & Benefits

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### Base Salary: \$85,000 – \$95,000

Base salary plus allowances and incentives. Total compensation includes performance bonuses and equity participation. A complete compensation and equity structure is available to qualified candidates.

### Full package includes:

- Base salary plus commission on revenue generated
- Equity participation tied directly to performance — ownership in SandSave
- Monthly car allowance
- Expense reimbursement
- Healthcare allowance

## How to Apply

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Send your resume and a brief note — tell us why you're the right person for it.

Candidates should be prepared to outline a 60-day plan, identifying courses, contacts and opportunities. You will build your own territory.

We will respond within one week.

Email: [rtunno@sandsavellc.com](mailto:rtunno@sandsavellc.com)

Learn more: [www.SandSaveLLC.com](http://www.SandSaveLLC.com)